

## **Dennis Norvet Joins Skanska as Senior VP of Business Development**

January 25, 2012, Nashville, Tenn. – Skanska USA’s building business unit, a leading provider of construction management, preconstruction and design-build services, announced today that Dennis Norvet has joined the Nashville office as senior vice president of business development.

Norvet will work with Skanska’s operations and business development teams in Tennessee, Kentucky, Ohio and Michigan to help the firm build its business in those markets. He brings more than 25 years of experience in sales, operations and development, spending more than 20 of those years in real estate and construction, with a focus on assisting hospitals and physician groups with facility needs.

“Dennis’ knowledge of health care, whether in development, construction or facilities management, will be invaluable for our company as we look for ways to better serve our clients and grow our health care business throughout the region,” said Gary Cooper, general manager for Skanska USA Building.

Before joining Skanska, Norvet was a senior vice president of business development with a national construction firm and then was the president of health care development at Colony Development Partners, a real estate development company based in Charlotte, N.C.

Norvet holds a bachelor’s degree in business management and economics from North Carolina State University. He is active in the American College of Healthcare Executives and the American Society of Healthcare Engineers.

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This and previous releases can also be found at [www.skanska.com](http://www.skanska.com).

Skanska USA is one of the largest, most financially sound construction networks in the country serving a broad range of industries including healthcare, education, sports, data centers, government, aviation, transportation, power, energy and water/wastewater. Headquartered in New York with 36 offices across the country, Skanska USA employs approximately 9,400 employees committed to sustainable construction and an injury-free workplace. Skanska USA Building, which specializes in building construction, and Skanska USA Civil, which is focused on civil infrastructure, generated \$4.8 billion in revenue in 2010, representing 31 percent of Skanska’s global construction revenues. Additional operations in the U.S. include Skanska USA Commercial Development, which pursues commercial development initiatives in select U.S. markets, and Skanska Infrastructure Development Americas, which develops public-private

partnerships. Global revenue of parent company Skanska AB, headquartered in Stockholm and listed on the Stockholm Stock Exchange, totaled \$16.9 billion in 2010.

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