

# Press Release

December 7, 2011

## **Skanska to Partner with nlyte Software to Optimize Data Center Management**

*nlyte to serve as OEM for software included in Skanska's DCIM suite*

New York – Skanska's Mission Critical Center of Excellence and nlyte Software announced a partnership that integrates nlyte's innovative data center infrastructure management (DCIM) software into Skanska's data center intelligence platform. The nlyte DCIM solution provides predictive intelligence and management controls in order to reduce operational risks and achieve smarter, more efficient and highly available data centers.

A leader in mission critical facilities and data center construction, Skanska builds complex technical facilities for clients in the financial, pharmaceutical, broadcast, telecommunications, retail and entertainment industries throughout North America. Established by data center professionals for data center professionals, nlyte Software offers a DCIM software suite that provides a unique combination of intelligent capacity planning for the optimal placement of data center assets and business process automation that improves availability and operational excellence.

"Skanska is a leader in the field of datacenter construction and nlyte Software in DCIM. It makes good commercial sense for them to work together," said Andy Lawrence, research director at The 451 Group. "The integration of nlyte's software with Skanska's technology means that Skanska's customers will have the precise information they need to more efficiently manage their day-to-day data center operations and optimize the use of power, cooling and space."

Inclusion of nlyte DCIM within the Skanska solution offers data center professionals the ability to:

- Reduce the cost and time for migrations to new Skanska-built facilities by up to 50%
- Decrease the business risk and expense caused by downtime & catastrophic failure, up to 50%
- Improve operational excellence and reduce total cost of ownership

"By teaming with nlyte, we offer a compelling package of technology to our clients that optimizes the use of power, cooling and space in their facilities," said Skanska Senior Vice President Jakob Carnemark. "As the need for data center capacity increases and

ongoing management costs are at risk of rising, including nlyte's DCIM suite in our offering helps our clients grow with peace of mind that their operating costs will not."

"The Skanska Data Center Intelligence Platform's use of the nlyte DCIM suite will provide data center managers with the valuable information they need to efficiently deploy assets in a new data center. Data center managers will now make more informed decisions about moves, adds and changes when they are properly armed with precise analytical reports and predictive models," said Jon Temple, president and CEO at nlyte Software.

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This and previous releases can also be found at [www.skanska.com](http://www.skanska.com).

Skanska USA is one of the largest, most financially sound construction networks in the country serving a broad range of industries including healthcare, education, sports, data centers, government, aviation, transportation, and water/wastewater. Headquartered in New York with 35 offices across the country, Skanska USA employs approximately 7,000 employees committed to sustainable construction and an injury-free workplace. Skanska USA Building, which specializes in building construction, and Skanska USA Civil, which is focused on civil infrastructure, generated \$4.8 billion in revenue in 2010, representing 31 percent of Skanska's global construction revenues. Additional operations in the U.S. include Skanska USA Commercial Development, which pursues commercial development initiatives in select U.S. markets, and Skanska Infrastructure Development Americas, which develops public-private partnerships. Global revenue of parent company Skanska AB, headquartered in Stockholm and listed on the Stockholm Stock Exchange, totaled \$16.9 billion in 2010.