

## **Press Release**

September 2, 2010

## Skanska USA Adds Nine to Rockville Team

New additions work will span Skanska's new business development, commercial, residential, interior, government, and education sectors

Rockville, M.D. – Skanska USA announced today that the firm has recently added nine new employees to its Rockville office, including Lisa Scala who will serve as senior director of business development. The firm has increased its staff in the region by 20% since the beginning of the year.

"We look forward to the wealth of experience and knowledge these nine employees bring to our team," said Chuck Brawley, executive vice president at Skanska's Rockville office. "In this economy, we are fortunate to be able to continue growing and expanding our presence in this region by hiring top-notch talent with deep roots and strong local expertise serving clients in the Greater Washington, D.C., Baltimore and Northern Virginia areas."

In her new role at Skanska, Scala will utilize her 11 years of business development experience to focus on creating new business opportunities in and around the greater Washington D.C. metro area. Prior to joining Skanska, Scala served as real estate development manager at Herman Miller, Inc. where she worked with the Mid-Atlantic sales team on local and national sales initiatives in addition to developing new business opportunities in various markets which included corporate and commercial real estate, federal government and healthcare. Scala is also a LEED® AP with the United State Green Building Council, has earned her MCR designation and is currently a candidate for CoreNet Global's SLCR certification.

Brent Emory and Brian Leier have joined the team as project managers, and will be responsible for technical and managerial leadership of all onsite activities and for coordination of subcontractor support resources.

Emory brings his 18 years of experience primarily in the interiors market to Skanska's Special Projects group that focuses on commercial interior and highend work. Leier will apply 10 years of industry experience that includes overseeing projects in the government, commercial, residential, hospitality, retail, and laboratory sectors.

Suzanne Iannarino and Christopher Seager will be joining the team as senior project engineers, and will be responsible for contracts, submittals, RFIs and change orders.

lannarino has worked in the industry for 13 years and has experience across sectors including office, commercial, residential, mixed-use, K-12, and higher

education. Seager has 12 years of experience in the industry, focusing on the office and commercial sector.

Joining the team as assistant superintendent, Joseph Ratke will be responsible for assisting with all onsite activities and will supervise, sequence, coordinate, and monitor all work for adherence to the project performance criteria. Ratke brings experience in construction management, working on projects in the commercial and higher education sectors.

The office's new preconstruction manager will be Jeff Renner, who brings 28 years of industry experience in the government, healthcare, commercial, residential, education, and sports sectors. Renner will manage and direct the preconstruction team and progress including cost estimation, the development of bid packages, and value engineering. He is a LEED Accredited Professional and a journeyman plumber.

The Rockville office will also bring on two project engineers, Blake Boyd and Matthew Randolph, who will be responsible for activities such as setting up and monitoring direct labor hours and costs, procuring materials and equipment, assisting in the preparation of bid packages and documents, and drafting subcontracts and purchase orders.

## For further information please contact:

Jessica Murray, Director of Communications, Skanska USA, 404-946-7468, <u>jessica.murray@skanska.com</u>

Patrick Hill, Jackson Spalding, 404-724-2506, PatHill@JacksonSpalding.com

This and previous releases can also be found at <a href="https://www.skanska.com">www.skanska.com</a>.

Skanska USA is one of the largest, most financially sound construction networks in the country consisting of four business units: Skanska USA Building, which specializes in building construction; Skanska USA Civil, which is focused on civil infrastructure; Skanska Infrastructure Development, which develops public-private partnerships; and, Skanska Commercial Development, which pursues commercial development initiatives in select U.S. markets. Headquartered in New York with 32 offices across the country, Skanska USA has approximately 7,000 employees and its 2009 revenues were \$5.7 billion, representing 32 percent of Skanska's global revenues.

Skanska is one of the world's leading project development and construction groups with expertise in construction, development of commercial and residential projects and public-private partnerships. Based on its global green experience, Skanska aims to be the clients' first choice for Green solutions. The Group currently has 49,000 employees in selected home markets in Europe, in the U.S. and Latin America. Headquartered in Stockholm, Sweden, and listed on the Stockholm Stock Exchange, Skanska's sales in 2009 totalled \$17.9 billion.