

February 12, 2014

Skanska Announces New Roles for Vroman, Link to Support Ongoing Western Growth

PORTLAND, Ore. – Skanska USA Inc. announced two promotions this week aligned with its continued growth in Oregon and its western region. Ross Vroman, who has led Skanska's Portland-based operations, for the past 10 years, will see an expanded role as Executive Vice President and General Manager in Phoenix, while James Link, another long-time member of Skanska's local leadership team, has been promoted to Executive Vice President and General Manager for the Portland-area office. Skanska's Portland office has partnered with its Phoenix office for several years to help grow Skanska's presence in the southwest United States.

"This is a unique opportunity for us to utilize the strength of our people and deliver meaningful value to our customers in Arizona and the southwest," said Skanska Co-Chief Operating Officer David Schmidt. "At the same time, we have a seamless transition in Portland that accentuates our focus on delivering an exceptional client experience on each and every project."

The [Phoenix Business Journal in December](#) noted "strong employment gains in construction," with gains showing growth of more than six percent since 2012. The journal also reported new [engineering firms](#) are relocating to the Phoenix area and finding the market attractive as well. "The greater Phoenix market continues to attract businesses from outside the state, which will lead to strong and sustained opportunities for Skanska," added Schmidt.

Under Vroman's decade of leadership in the Oregon and southwest Washington office, gross revenues have doubled. Skanska's local leadership team agrees that its local business has seen strong growth by its commitment to client satisfaction, an injury-free environment and sustainability.

"This move also continues to facilitate a strong, functional management approach with our Arizona operations, and commitment to the Southwest marketplace," Vroman said. "It is encouraging to see markets across the west, notably Portland and Phoenix, showing signs of economic vitality, especially in terms of construction."

In July 2013, Skanska, which is active in both the building and civil construction markets, announced it had moved its building operations to 4742 North 24th Street in Phoenix, just south of Camelback Road. Skanska's civil construction unit is still located in Peoria and will co-locate with the building group in early summer.

Link has previously served as senior vice president and account manager. In his new position, his primary responsibility will be to continue the implementation of Skanska's



business plan in Portland and to drive the strategic growth of markets statewide and southwest Washington.

“Our growth has been led by a team that is focused on the individual business needs of our clients,” said Link. “That customer focus will be maintained and we are optimistic that it will lead to continued growth throughout the market.”

For further information please contact:

Jay Weisberger, Skanska USA, 206.494.5469, jay.weisberger@skanska.com

Dianne Danowski Smith, Publix Northwest, 503.201.7019, dianne@publixnw.com

Skanska USA Inc. is one of the largest, most financially sound construction and development networks in the country, serving a broad range of industries including health care, education, sports, data centers, government, aviation, transportation, power, energy, water/wastewater and commercial. Locally headquartered in Portland, Ore., Skanska's operations run statewide, including southwest Washington, and, in 2013, had gross revenues of \$731 million. Nationally in New York with 39 offices across the country, Skanska USA employs approximately 9,400 employees committed to sustainable construction and development and an injury-free workplace. Skanska USA Building, which specializes in building construction, and Skanska USA Civil, which focuses on civil infrastructure, generated \$5.8 billion in revenue in 2012, representing 30 percent of Skanska's global construction revenues. Development units Skanska USA Commercial Development, which invests in and develops office and multi-family projects in select U.S. markets, and Skanska Infrastructure Development Americas, which develops public-private partnerships, are both leaders in their selected markets.

###