



Press Release

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Skanska USA Appoints Lance Charriere as Vice President of Business Development for new Dallas Office

Dallas, Texas – Skanska USA's building business unit, a leading provider of construction management, preconstruction and design-build services, announced today that it has hired Lance Charriere as the new vice president of business development for its north Texas region.

"We are delighted to welcome Lance to our team in Texas," said Brian Freeman, executive vice president and general manager for Skanska's Texas operations. "Lance brings with him a wealth of experience and great familiarity with the area and its business community. Under his leadership, we expect to expand Skanska's presence in the Metroplex and throughout the north Texas region."

Charriere's primary responsibilities will include developing and promoting the Skanska brand and building new business relationships in the Dallas/Fort Worth area. Because of his extensive background in healthcare and higher education, Charriere and Skanska USA will particularly emphasize the development of new business relationships in those markets.

A native of Sharon, Pennsylvania, Charriere is a graduate of Pennsylvania State University, where he received his bachelor's and master's in Architectural Engineering. He is an active Dallas Arboretum board member and co-chairs the arboretum's architecture and construction committee. He is an advisory board member of the University of Texas at Dallas' Center for BrainHealth.

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Skanska USA is one of the largest, most financially sound construction networks in the country serving a broad range of industries including healthcare, education, sports, data centers, government, aviation, transportation, and water/wastewater. Headquartered in New York with 35 offices across the country, Skanska USA employs approximately 7,000 employees committed to sustainable construction and an injury-free workplace. Skanska USA Building, which specializes in building construction, and Skanska USA Civil, which is focused on civil infrastructure, generated \$4.8 billion in revenue in 2010, representing 31 percent of Skanska's global

construction revenues. Additional operations in the U.S. include Skanska USA Commercial Development, which pursues commercial development initiatives in select U.S. markets, and Skanska Infrastructure Development Americas, which develops public-private partnerships. Global revenue of parent company Skanska AB, headquartered in Stockholm and listed on the Stockholm Stock Exchange, totaled \$16.9 billion in 2010.