



## Press Release

August 25, 2011

### **Jon Walker Joins Skanska USA Civil as Florida Business Development Manager**

Atlanta, Ga. – Skanska USA announced today that Jon Walker will join its civil business unit as business development manager in the Orlando, Fla., office. Skanska USA Civil provides civil engineering, construction and infrastructure services to state, city and county governments as well as private entities.

With more than 30 years experience in business development and operations, Walker will manage Skanska's business development activities in the Florida markets to identify new clients, develop relationships with key architects and engineers, and grow Skanska's portfolio in the state.

"Jon has a diverse business development background, and experience in the highway, heavy civil and design-build construction markets," said Rich Aquino, Vice President of Business Development for USA Civil. "He will be an invaluable asset in the Florida markets, which we see as a major growth opportunity for the civil brand."

Walker comes to Skanska from Archer Western where he spent seven years in operations and business development covering the state of Florida. Previously, he spent 15 years in progressive positions with Granite Construction. Walker began his career with Green Construction Company where he served as project engineer for eight years.

A native of Iowa, Walker graduated from Iowa State University with a bachelor's degree in construction engineering. He now resides in Jacksonville, Fla., with his wife and two children.

"I am excited to use my experience in both business development and civil engineering to assist the team at Skanska, a respected and leading contractor not only in the Southeast but globally," Walker said. "I look forward to collaborating with the Southeast operations team to grow our business in these important markets."

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This and previous releases can also be found at [www.skanska.com](http://www.skanska.com).

Skanska USA is one of the largest, most financially sound construction networks in the country serving a broad range of industries including healthcare, education, sports, data centers, government, aviation, transportation, and water/wastewater. Headquartered in New York with 35 offices across the country, Skanska USA employs approximately 7,000 employees committed to sustainable construction and an injury-free workplace. Skanska USA Building, which specializes in building construction, and Skanska USA Civil, which is focused on civil infrastructure, generated \$4.8 billion in revenue in 2010, representing 31 percent of Skanska's global construction revenues. Additional operations in the U.S. include Skanska USA Commercial Development, which pursues commercial development initiatives in select U.S. markets, and Skanska Infrastructure Development Americas, which develops public-private partnerships. Global revenue of parent company Skanska AB, headquartered in Stockholm and listed on the Stockholm Stock Exchange, totaled \$16.9 billion in 2010.